

### **VETERINARY NEWSLETTER**

Custom Braces Modalities Therapeutic Exercise Dogs with DM Rehab Centers



NEWSLETTER 1885/09, July 2022

Nerve Pain & Desensitization

Laser and the Brain

Protocol

Product Specials

Helpful Resources

In this Issue:

Like you, clients contact us regularly with questions: "What brace should I get for my dog?", "Do you know a rehab person near me?", "My dog's having trouble standing and I'm not sure what to do.". We spent so much time scouring the internet for answers and referring clients to specialists and products companies. So we decided to create VITAL VET - the largest resource for all things rehab and fitness for pets.

Vital Vet is here to help you

- . VITAL VET HELPS CLIENTS FIND YOU Add your practice to our growing list of veterinary pros on our map of Rehab Centers and get found.
- . VITAL VET SAVES YOU TIME Need options for dogs with DM? Review brace companies for pets with stifle injuries? Help a client find the best harness for an amputee? Find it on Vital Vet.
- VITAL VET PROVIDES VALUE Our Newsletters contain the latest updates and innovations in rehab and fitness. We source hard-to-find products and great deals just for you. Check out this latest issue.

View as Webpage

# **LASER & THE BRAIN**

Ideas that get you thinking...



**Laser Therapy Works Better At Home** 

### With MedcoVet:

- · You order a Luma device that ships directly to your client.
- · Your client treats at home with your virtual supervision.
- · You receive a rental fee and free up exam rooms and staff.

Visit MedcoVet



# Why laser the brain? "Simply

put, Laser can stimulate healing. As such, there are pathologies in the brain that laser could potentially heal!" Laurie Edge-Hughes, BScPT, MAnimSt, CAFCI,

Sounds interesting? Check out Laurie's video and article below





### 10% OFF TARSO-FLEX-X

Tarsal support that provides customizable protection after surgery or cast removal. Also great for:

- arthritis
- · DJD
- instability
- strains and sprains



Proprioceptive mat provides sensory feedback and traction during therapeutic and fitness exercises.

- · Stimulates proprioreceptors and
- helps dogs with postural control. · Promotes paw awareness- great training aid to improve stance. square sit, and alignment



water influence therapy and treatment outcomes.

- . The role of equipment in conditioning What ther-ex equipment is really ne great article gives you a "must have" equipment list and cost-effective alternatives.
- Transcranial photobiomodulation (laser) therapy for cognitive impairment: A review of molecular mechanisms and potential application to canine cognitive dysfunction (CCD) -That's a mouthful! This is the article that Laurie Edge-Hughes cited in her blog on lasering

### **ADD YOUR PRACTICE TO OUR MAP**

Help your clients find you. Add your practice to our growing list of

rehab and wellness veterinary professionals - map of Rehab Center

Add My Practic





Top Hits at the Canine Rehab Institute

Check out these popular practical courses



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### NEWSLETTER issue, July 2022

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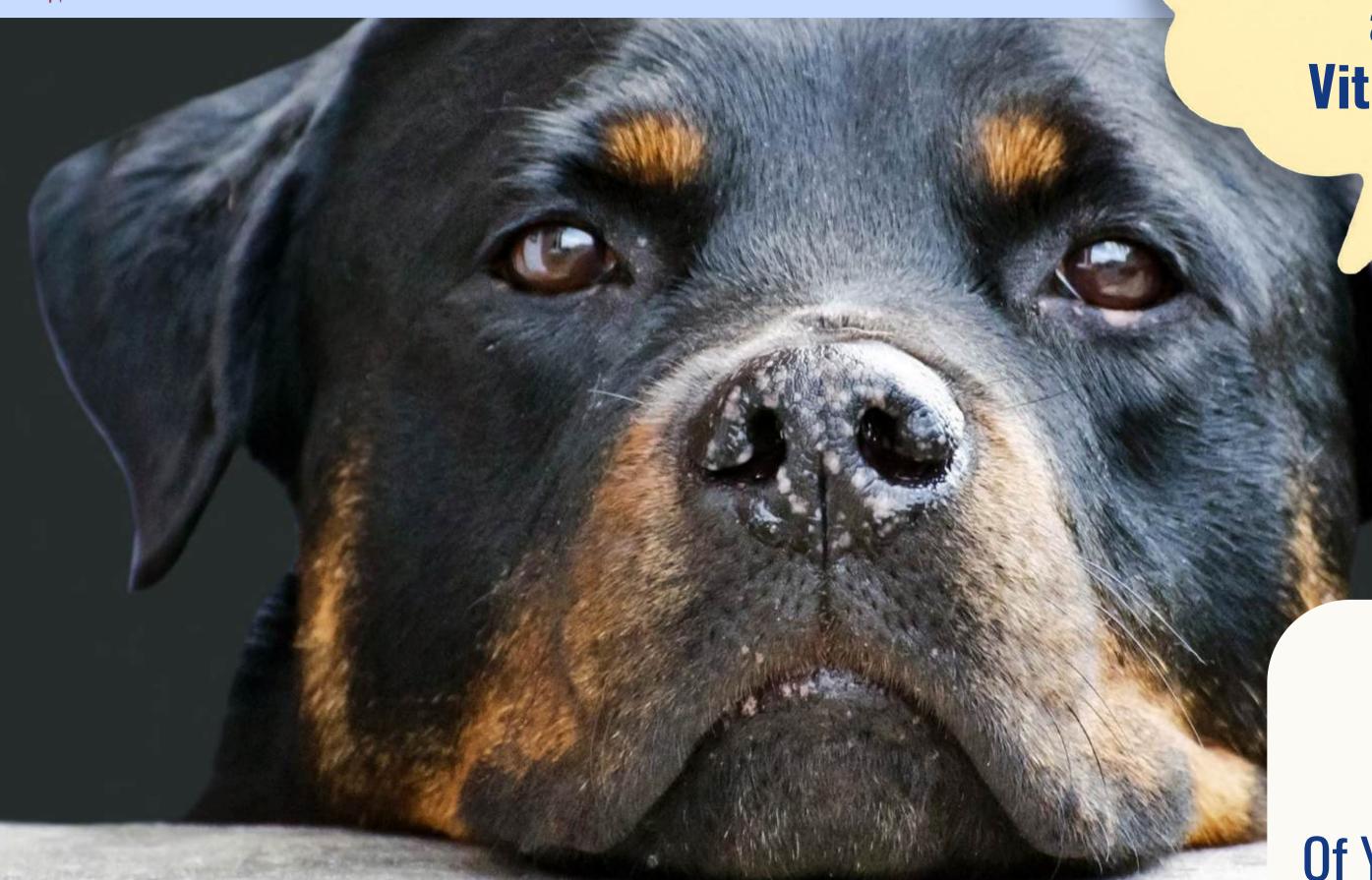
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# NEWSLETTER MEDIA KIT



OK, what's so special about Vital Vet?



Vital Vet
Reaches
100%

Of Your Target Market

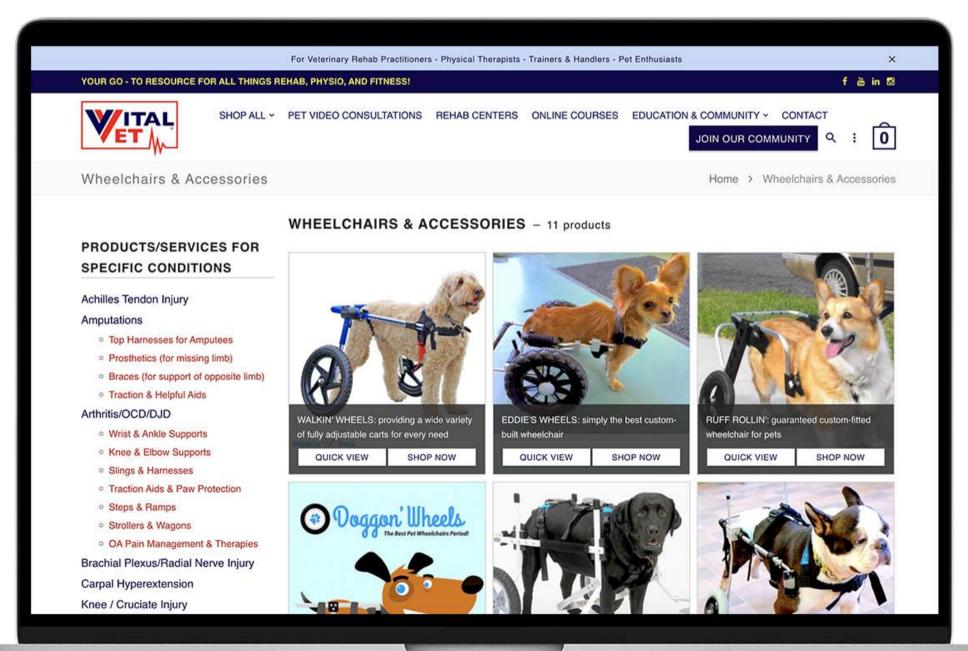


# What's **Vital Vet?**



# **Vital Vet is the**

- largest website of expertly-chosen specialty products for pets
- leading healthcentric destination for pet mobility and longevity



# **Website Features**

Over 800 pet specialty products selected by experts in animal rehabilitation, fitness, and sports medicine

Blogs, articles, videos, podcasts, educational resources, online courses

**Expert advice for** pet parents and veterinary professionals

Map of more than 600 rehab and specialty care centers



# **Ultra-Dedicated Consumers**



# **Veterinary Professionals** >7,500 Subscribers

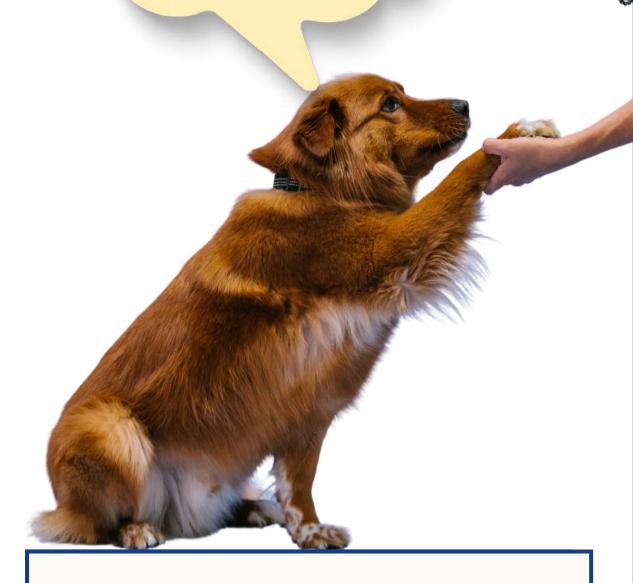
- Specialists (48%)
- Physiotherapists (44%)
- General practitioners (6%)
- Support staff (2%)



# **Pet Parents** > 8,000 Subscribers

- Dog owners (95%)
- Cat owners (5%)
- Also own horses (17%)
- Also own other pets (3%)





**100%** of your target market More than 600,000 visitors and 16,500 subscribers and GROWING



# What's the **Vital Vet Newsletter?**



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Laurie's video and article below

The Vital Vet Newsletter is a rehab-centric publication read by our highlycommitted and impassioned subscribers

# **Newsletter Opportunities**

- Ads
- **Specials**
- Articles and videos
- **Educational content**
- Classifieds
- Multi-links per submission

All ads link directly to you



# **VITAL VET NEWSLETTER**

Sept. 18. 2022

Arthritis Help Strollers / Wagons Home Help / Safety Harnesses / Slings Rehab Clinics



Wagons come in all shapes and sizes. Which one is right for your dog - Review of Wagons for Pets

# Wagons for Dogs - Vital Vet Review

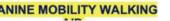
Jane L., who's part of the Vital Vet community, wrote and asked if we could recommend a dog wagon for her beautiful 63 lbs Pittie girl, Cora. Jane had researched wagons but couldn't find what she needed. Cora's a big girl; she has arthritis and can only walk short distances. "Once Cora plops down, that's the signal that she needs a wagon to ride the rest of the way." said Jane. So she contacted Vital Vet for help in sourcing the best wagon to meet Cora's needs. **READ MORE** 

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# Vital Vet Newsletter <u>vs</u> Veterinary Industry

# **E-Mail Marketing Standards**

	Subscribers & Segmentation	Open Rate	Click Rate	Unsubscribe
Vital Vet Newsletter	<ul> <li>&gt; 16,500 subscribers</li> <li>Our lists are segmented for target marketing         <ul> <li>Veterinary Professionals</li> <li>Pet Parents</li> </ul> </li> </ul>	42% - 48%	5% - 14%	0.10% - 0.30%
Veterinary Industry Standards	<ul> <li>51% businesses have &lt; 500 subscribers</li> <li>Only 14% businesses have &gt; 5,000 subscribers (e.g., Vet Practice News, DVM360)</li> <li>Only 41% businesses segment their lists</li> </ul>	*25% - 40% **45.8%	*7.8% **3.26%	*0.47% **0.33%

<sup>\*</sup>Benchmark - E-mail Marketing for Pet and Veterinarian

<sup>\*\*</sup>Mailerlite - E-mail Benchmarks; Animal Care and Veterinary; Dec. 2023



# Working Together What can Vital Vet do for You

Our clients' open and click rates are higher than veterinary industry standards and our unsubscribe rates are lower. Why?

# We know your audience and we work with you.

- We are trusted and valued with over 24 years experience in the veterinary rehab space
- We focus on your target market with segmented, consumer-rich lists
  - veterinary professionals
  - pet parents
- We prioritize your needs and work with you to provide custom solutions that fit your brand
- We empower you with transparent reporting and trackable performance
- Our prices are among the lowest in the industry





# **Vital Vet Newsletter Advertising Opportunities**



# THE LARGEST WEBSITE **OF SPECIALTY PRODUCTS AND RESOURCES FOR PETS**

FUELED BY COMMUNITY - POWERED BY EXPERTS

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Wagons come in all shapes and sizes. Which one is right for your dog - Review of Wagons for Pets

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Top Banner

### **SCRIBENOTE**

Effortless documentation app for veterinary professionals.

Fall in love with effortless patient documentation. Fall in love with Scribenote Basic.

Try Scribenote free for 14 days. After that, use coupon "PAINFREE20" for 20% off your first year!

**Try Scribenote** 



# **NEWS WORTH NOTING**

These newsworthy articles are worth a second look.

- A closer look at hydrotherapy for rehabilitation This article shows how the properties of water influence therapy and treatment outcomes.
- The role of equipment in conditioning What ther-ex equipment is really necessary? This great article gives you a "must have" equipment list and cost-effective alternatives.
- Transcranial photobiomodulation (laser) therapy for cognitive impairment: A review of molecular mechanisms and potential application to canine cognitive dysfunction (CCD) -

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**Center Banner** 

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**Read More** 

**Duo Column** 



# **Newsletter Advertising Rates**



# THE LARGEST WEBSITE OF

### EWSLETTER FOR PROFESSIONALS



### MedcoVet Enables Home-Based Laser Therapy for Pet **Through Veterinarians**

Clinics that sign on in December or January keep 100% of the rental revenue for the first month in the program.

Our free Luma Laser gives you recurring revenue without investment and our easy app keeps you connected with your clients.

### Send Me My Free Luma Laser



### **Eddie's Wheels Takes Dogs to New Heights**

Lightweight and fitted for your pet

Ideal for pets with:

- · Degenerative Myelopathy
- · Hip Dysplasia
- · Arthritis, Amputation, and much more

SHOP: Eddie's Wheels

VIDEO: Dogs on the move



Your Dog Needs You to Read This Book

### Enrichment provides:

- · Safe, low-risk activities



- · Works best with small treats or
- · Fun for all breeds, sizes, and

**Approved Content** 

# Images and/or Video

# Links

Cost

Top

Banner

ad, product special, article -1 paragraph descriptor

2 images or 1 image and 1 video 3 unique links

\$698

Center Banner ad, product special, article -1 paragraph descriptor

2 images or 1 image and 1 video 3 unique links

\$598

Duo Column ad, product special, article, classified -1 sentence descriptor

1 image or 1 video

2 unique links

\$398



# **Newsletter Ad Deadlines for 2025**

	Ad Material Deadline	Mail Date		Ad Material Deadline	Mail Date
January	12/30/24	1/05/25	July	6/30	7/06
February	1/27	2/02	August	7/28	8/03
March	2/24	3/02	September	9/03	9/07
April	3/31	4/06	October	9/29	10/05
May	3/28	5/04	November	10/27	11/02
June	5/26	6/01	December	12/01	12/07

# **Image Specs**

**Top Banner** 700 w x 500 h pixels

72 dpi (minimum)

**Center Banner** 350 w x 500 h pixels

72 dpi (minimum)

**Duo Column** 350 w x 500 h pixels

72 dpi



# What Clients Like You Are Saying

Cindy Harrington, Ph.D., CVT, CCAT **ELvation USA - Vet** 

"We're really happy with the results and return on investment (ROI) we've achieved through our ad with Vital Vet. Our initial ad garnered significantly higher engagement compared to numerous other advertising channels we've explored. Vital Vet's ability to hone in on a hyperfocused audience coupled with the exceptional quality of their content has been instrumental. We couldn't be more satisfied with the outcome."

Jeff VerHoef, Founder **Canine Mobility** 

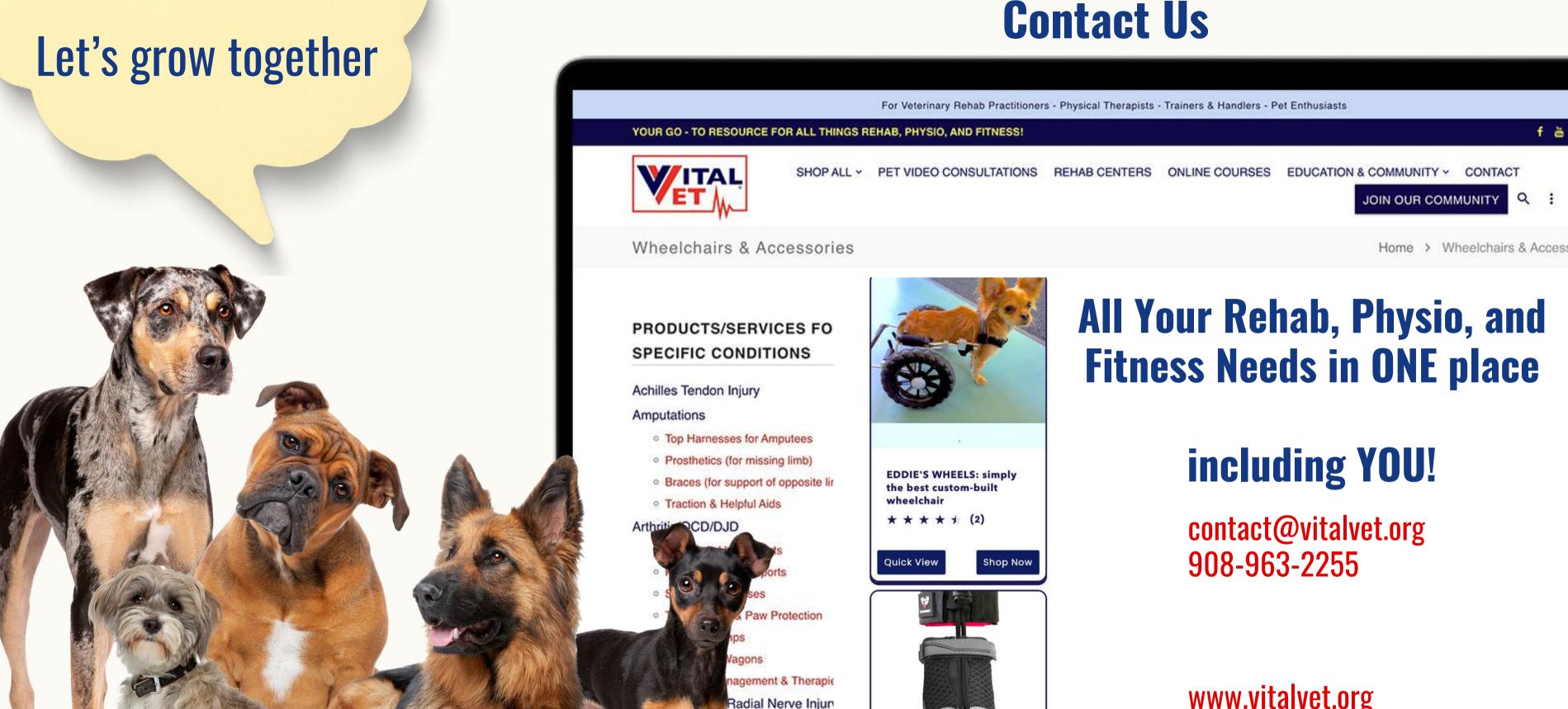
"I think it's time to come back to Vital Vet. The money I spent elsewhere for marketing was a total waste and I am regretting the decision. Let me know if you'd consider taking Canine Mobility on as a client again. The best sales I had were during the 6 months I was working with you. Thank you!"

Ryan Gallagher, Co-Founder, CEO Scribenote, Inc.

"The Vital Vet team is, as their name suggests, 'Vital'. Within days of working with Vital Vet, they executed and began delivering results. Not only did they deliver on everything they promised, they went above and beyond, frequently exchanging emails to offer advice and ideas.

I have come to expect (my emails from Vital Vet) include good news, new opportunities, and strong ideas to further our growth. Thanks Vital Vet!"

Vital Vet is taking a BOW... WOW!



# All Your Rehab, Physio, and Fitness Needs in ONE place

including YOU!

contact@vitalvet.org

www.vitalvet.org follow: @vitalvet4pets