

VETERINARY NEWSLETTER

Custom Braces Modalities Therapeutic Exercise Dogs with DM Rehab Centers



NEWSLETTER 1885/09, July 2022

Nerve Pain & Desensitization

Laser and the Brain

Protocol

Product Specials

Helpful Resources

In this Issue:

Vital Vet is here to help you

Like you, clients contact us regularly with questions: "What brace should I get for my dog?", "Do you know a rehab person near me?", "My dog's having trouble standing and I'm not sure what to do.". We spent so much time scouring the internet for answers and referring clients to specialists and products companies. So we decided to create VITAL VET - the largest resource for all things rehab and fitness for pets.

- . VITAL VET HELPS CLIENTS FIND YOU Add your practice to our growing list of veterinary pros on our map of Rehab Centers and get found.
- . VITAL VET SAVES YOU TIME Need options for dogs with DM? Review brace companies for pets with stifle injuries? Help a client find the best harness for an amputee? Find it on Vital Vet.
- VITAL VET PROVIDES VALUE Our Newsletters contain the latest updates and innovations in rehab and fitness. We source hard-to-find products and great deals just for you. Check out this latest issue.

View as Webpage

LASER & THE BRAIN

Ideas that get you thinking...



Laser Therapy Works Better At Home

With MedcoVet:

- · You order a Luma device that
- ships directly to your client. Your client treats at home with
- · You receive a rental fee and free up exam rooms and staff.



Why laser the brain? "Simply put, Laser can stimulate healing. As such, there are pathologies in the brain that laser could potentially heal!" Laurie Edge-Hughes, BScPT, MAnimSt, CAFCI,

Sounds interesting? Check out Laurie's video and article below.

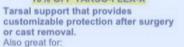




10% OFF TARSO-FLEX-X

customizable protection after surgery or cast removal. Also great for:

- · DJD



- arthritis
- instability
- · strains and sprains



Proprioceptive mat provides sensory feedback and traction during therapeutic and fitness exercises.

- · Stimulates proprioreceptors and
- helps dogs with postural control. · Promotes paw awareness- great training aid to improve stance. square sit, and alignment



water influence therapy and treatment outcomes.

- . The role of equipment in conditioning What ther-ex equipment is really ne great article gives you a "must have" equipment list and cost-effective alternatives.
- Transcranial photobiomodulation (laser) therapy for cognitive impairment: A review of molecular mechanisms and potential application to canine cognitive dysfunction (CCD) -That's a mouthful! This is the article that Laurie Edge-Hughes cited in her blog on lasering

ADD YOUR PRACTICE TO OUR MAP

Help your clients find you. Add your practice to our growing list of rehab and wellness veterinary professionals - map of Rehab Cer

Add My Practice





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NEWSLETTER MEDIA



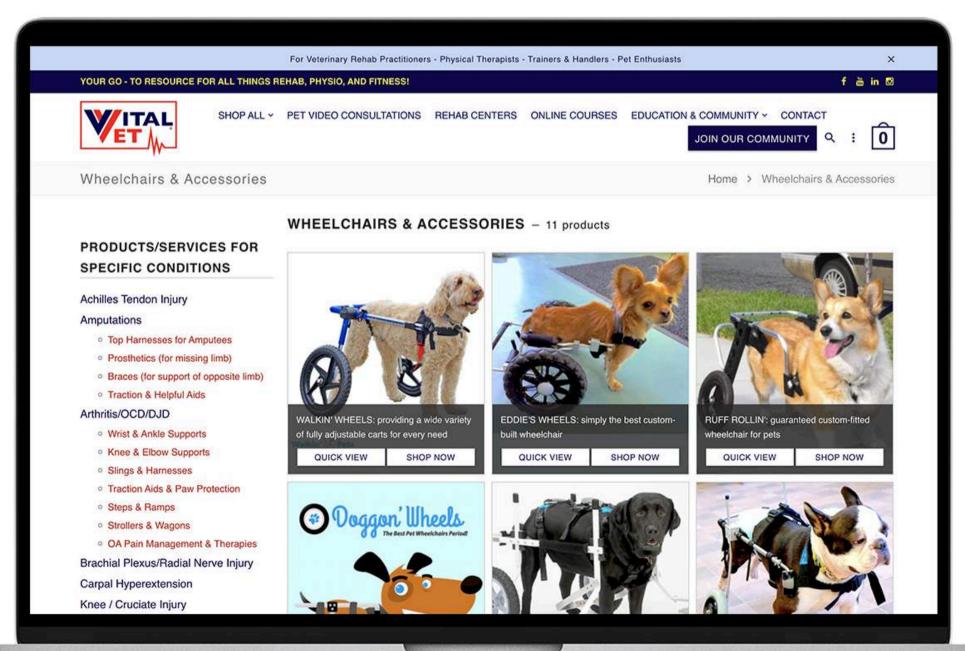


What's **Vital Vet?**



Vital Vet is the

- largest website of expertly-chosen specialty products for pets
- leading healthcentric destination for pet mobility and longevity



Website Features

Over 800 pet specialty products selected by experts in animal rehabilitation, fitness, and sports medicine

Blogs, articles, videos, podcasts, educational resources, online courses

Expert advice for pet parents and veterinary professionals

Map of more than 600 rehab and specialty care centers



Ultra-Dedicated Consumers



Veterinary Professionals >6,800 Subscribers

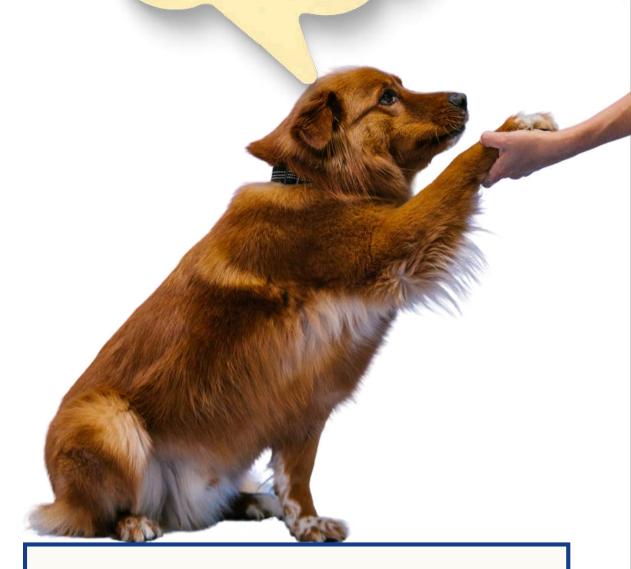
- Specialists (48%)
- Physiotherapists (44%)
- General practitioners (6%)
- Support staff (2%)



Pet Parents > 7,000 Subscribers

- Dog owners (95%)
- Cat owners (5%)
- Also own horses (17%)
- Also own other pets (3%)





subscribers and GROWING



What's the **Vital Vet Newsletter?**



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Laser Therapy Works **Better At Home**



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Laurie's video and article below

The Vital Vet Newsletter is a rehab-centric publication read by our highlycommitted and impassioned subscribers

Newsletter Opportunities

- Ads
- Specials
- Articles and videos
- **Educational content**
- Classifieds
- Multi-links per submission

All ads link directly to you



VITAL VET NEWSLETTER

Sept. 18. 2022

Arthritis Help Strollers / Wagons Home Help / Safety Harnesses / Slings Rehab Clinics



Wagons come in all shapes and sizes. Which one is right for your dog - Review of Wagons for Pets

Wagons for Dogs - Vital Vet Review

Jane L., who's part of the Vital Vet community, wrote and asked if we could recommend a dog wagon for her beautiful 63 lbs Pittie girl, Cora. Jane had researched wagons but couldn't find what she needed. Cora's a big girl; she has arthritis and can only walk short distances. "Once Cora plops down, that's the signal that she needs a wagon to ride the rest of the way." said Jane. So she contacted Vital Vet for help in sourcing the best wagon to meet Cora's needs. **READ MORE**

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DORSI-FLEX ASSIST







Vital Vet Newsletter <u>vs</u> Veterinary Industry

E-Mail Marketing Standards

	Subscribers & Segmentation	Open Rate	Click Rate	Unsubscribe
Vital Vet Newsletter	 > 13,800 subscribers Our lists are segmented for target marketing Veterinary Professionals Pet Parents 	42% - 48%	5% - 14%	0.10% - 0.30%
Veterinary Industry Standards	 51% businesses have < 500 subscribers Only 14% businesses have > 5,000 subscribers (e.g., Vet Practice News, DVM360) Only 41% businesses segment their lists 	*25% - 40% **45.8%	*7.8% **3.26%	*0.47%

^{*}Benchmark - E-mail Marketing for Pet and Veterinarian

^{**}Mailerlite - E-mail Benchmarks; Animal Care and Veterinary; Dec. 2023



Working Together What can Vital Vet do for You

Our clients' open and click rates are higher than veterinary industry standards and our unsubscribe rates are lower. Why?

We know your audience and we work with you.

- We are trusted and valued with over 22 years experience in the veterinary rehab space
- We focus on your target market with segmented, consumer-rich lists
 - veterinary professionals
 - pet parents
- We prioritize your needs and work with you to provide custom solutions that fit your brand
- We empower you with transparent reporting and trackable performance
- Our prices are among the lowest in the industry





Vital Vet Newsletter Advertising Opportunities



THE LARGEST WEBSITE **OF SPECIALTY PRODUCTS AND RESOURCES FOR PETS**

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Top Banner

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Fall in love with effortless patient documentation. Fall in love with Scribenote Basic.

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Try Scribenote



NEWS WORTH NOTING

These newsworthy articles are worth a second look.

- A closer look at hydrotherapy for rehabilitation This article shows how the properties of water influence therapy and treatment outcomes.
- The role of equipment in conditioning What ther-ex equipment is really necessary? This great article gives you a "must have" equipment list and cost-effective alternatives.
- Transcranial photobiomodulation (laser) therapy for cognitive impairment: A review of molecular mechanisms and potential application to canine cognitive dysfunction (CCD) -

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Center Banner

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Read More

Duo Column



Newsletter Advertising Rates



THE LARGEST WEBSITE OF

EWSLETTER FOR PROFESSIONALS



ledcoVet Enables Home-Based Laser Therapy for Pe **Through Veterinarians**

Clinics that sign on in December or January keep 100% of the rental revenue for the first month in the program.

Our free Luma Laser gives you recurring revenue without investment and our easy app keeps you connected with your clients.

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Eddie's Wheels Takes Dogs to New Heights

Lightweight and fitted for your pet

Ideal for pets with:

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- · Hip Dysplasia
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SHOP: Eddie's Wheels

VIDEO: Dogs on the move



Your Dog Needs You to Read This Book

Enrichment provides:

- · Safe, low-risk activities





- · Works best with small treats or
- · Fun for all breeds, sizes, and

Approved Content

Images and/or Video

Links

Cost

Top

Banner

ad, product special, article -1 paragraph descriptor

2 images or 1 image and 1 video 3 unique links

\$598

Center Banner

ad, product special, article -1 paragraph descriptor

2 images or 1 image and 1 video 3 unique links

\$498

Duo Column ad, product special, article, classified -1 sentence descriptor

1 image or 1 video

2 unique links

\$298



Newsletter Ad Deadlines for 2024

	Ad Material Deadline	Mail Date		Ad Material Deadline	Mail Date
January	1/19	1/28	July	7/12	7/21
February	2/9	2/18	August	8/16	8/25
March	3/15	3/24	September	9/13	9/22
April	4/12	4/21	October	10/11	10/20
May	5/10	5/19	November	11/15	11/24
June	6/14	6/23	December	12/13	12/22

Image Specs

Top Banner 700 w x 500 h pixels

72 dpi (minimum)

Center Banner 350 w x 500 h pixels

72 dpi (minimum)

Duo Column 350 w x 500 h pixels

72 dpi



What Clients Like You Are Saying

Cindy Harrington, Ph.D., CVT, CCAT **ELvation USA - Vet**

"We're really happy with the results and return on investment (ROI) we've achieved through our ad with Vital Vet. Our initial ad garnered significantly higher engagement compared to numerous other advertising channels we've explored. Vital Vet's ability to hone in on a hyperfocused audience coupled with the exceptional quality of their content has been instrumental. We couldn't be more satisfied with the outcome."

Jeff VerHoef, Founder **Canine Mobility**

"I think it's time to come back to Vital Vet. The money I spent elsewhere for marketing was a total waste and I am regretting the decision. Let me know if you'd consider taking Canine Mobility on as a client again. The best sales I had were during the 6 months I was working with you. Thank you!"

Ryan Gallagher, Co-Founder, CEO Scribenote, Inc.

"The Vital Vet team is, as their name suggests, 'Vital'. Within days of working with Vital Vet, they executed and began delivering results. Not only did they deliver on everything they promised, they went above and beyond, frequently exchanging emails to offer advice and ideas.

I have come to expect (my emails from Vital Vet) include good news, new opportunities, and strong ideas to further our growth. Thanks Vital Vet!"

Vital Vet is taking a BOW... WOW!



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ET

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Wheelchairs & Accessories

PRODUCTS/SERVICES FO SPECIFIC CONDITIONS

Achilles Tendon Injury

Amputations

- Top Harnesses for Amputees
- Prosthetics (for missing limb)
- Braces (for support of opposite lir
- Traction & Helpful Aids

Arthritis/OCD/DJD



on Aids & Paw Protection

ps & Ramps

ollers & Wagons

Pain Management & Therapie Plexus/Radial Nerve Injun



PET VIDEO CONSULTATIONS

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* * * * 1 (2)

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